

# Youth Credit Matters



## Pilot-testing the nation's first credit-building and saving model for working young adults

This summary highlights the results of a two-year pilot study of MyPath Credit, the nation's first credit-building and saving model for working young adults from low-income communities.

### FINDINGS



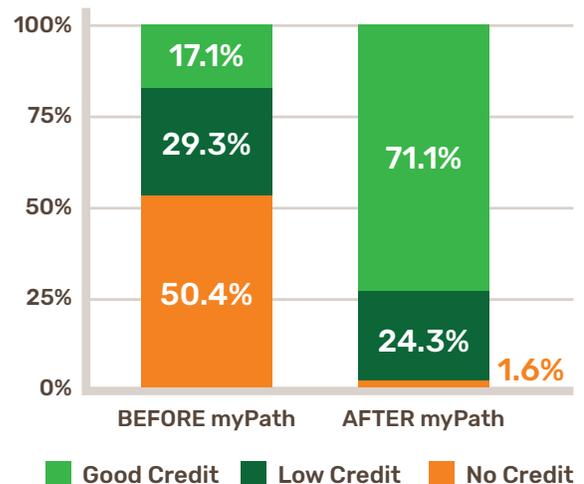
**4 IN 5**

#### Four in Five Low-income Young Adults Face Credit Barriers

More than three-quarters of low-income working young adults (79.7%) in the study face credit barriers. At the start of the program, more than half of participants (50.4%) had no credit score, or were "credit-invisible" and nearly one-third (29.3%) had low credit scores (FICO score under 680). Less than one-fifth (17.1%) had good credit scores (FICO score 680 or higher).

#### MyPath Participants Saw Statistically Significant Improvement in Credit Scores

- > **96.7%** of those who were "credit-invisible" at the start of MyPath Credit moved into the good credit score range six months later.
- > Those who had low credit scores improved their credit scores an average of **23 to 30 points** after six months.
- > Those who started with good credit scores saw **no significant change** in their credit scores.
- > More than **two-thirds (71.1%)** of participants achieved a good credit score after 6 months. **64.9%** of participants had a FICO score of 680 or higher after 6 months.



#### MyPath Credit Produces Emergency Savings

During the pilot, participants saved on average \$500, collectively saving \$60,500. Many continued saving after repaying the loan by keeping their auto-debit feature active and making automatic savings deposits from each paycheck.

#### MyPath Credit Increases Financial Knowledge and Self-Efficacy

After the 12-month program, participants reported statistically significant higher levels of financial knowledge and financial self-efficacy.



## Profile of the 121 youth participants



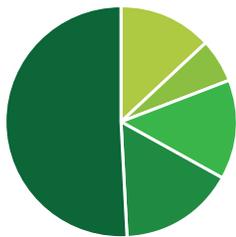
**\$7,366**

Youth's personal average annual income



**\$26,024<sup>1</sup>**

Average annual family income



- **51%** African-American
- **16%** Latino
- **14%** Asian or Pacific Islander
- **6%** White
- **13%** Other/Unknown

**45%**   
**FEMALE**

**55%**   
**MALE**

<sup>1</sup> \$26,024 is approximately half of Oakland's median income and nearly a third of San Francisco's

## About MyPath Credit

MyPath Credit is a model designed to be embedded into employment programs for young adults from low-income communities. The goal of the model is to build savings, credit and financial confidence while young adults are earning their first paychecks.

## Why MyPath Credit?

Strong credit can boost economic opportunity for young adults, since strong credit is needed to get a job, good housing and quality loans. Poor credit, however, can place these dreams out of reach. By giving young adults the financial information and tools needed to create a "savings muscle" and establish an emergency fund, we increase their financial stability, provide an alternative to predatory credit, and position them to weather financial shocks.

### NEXT STEPS

Interested in learning more? Please email Senior Manager of Evaluation, Elizabeth de Renzy, at [liz@mypathus.org](mailto:liz@mypathus.org).

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## The MyPath Credit model piloted for this study includes:

- > Two group financial education workshops covering credit basics and credit-builder loan enrollment
- > One-on-one financial coaching sessions (at least one session required)
- > A credit-builder loan whose proceeds are "frozen" for its 12-month duration while participants make small monthly payments, and released upon repayment. Payments are made with auto-debit and are reported to the three major credit bureaus. Following repayment, participants will have an average of \$500 in savings and an improved FICO score, typically ranging from 680 to 700 for those participants who enter the program with no credit history.

## Pilot Partners

- > **Youth Employment Program Partner:** Year Up Bay Area, a nationally recognized youth leadership and employment program serving young adults from low-income communities ages 18–24.
- > **Financial Institution Partner:** Self-Help Federal Credit Union, a leading community development credit union based in California.
- > **Research Partner:** University of Georgia.

MyPath provided the pilot partners with technical assistance on MyPath Credit planning, program delivery and troubleshooting, as well as data collection and outcome measurement tools.

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## KEY LESSONS

- > Credit is a major barrier facing young adults from low-income communities
- > Given the right tools and information, working young adults can save and build credit
- > Credit building and saving models can be effectively integrated into an employment program for young adults
- > Once employed and financially capable, young adults continue to seek financial advice

Full study brief: <https://bit.ly/2w2hUcu>